# ANNUAL REPORT ON DIRECTORS' REMUNERATION OF LISTED COMPANIES

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Registered office: AVENIDA DIAGONA	AL, 532, 08006 BARCELONA

## ANNUAL REPORT ON DIRECTORS' REMUNERATION OF LISTED COMPANIES

### A. REMUNERATION POLICY OF THE COMPANY FOR THE YEAR IN PROGRESS

- A.1 Explain the remuneration policy of the Company. This heading includes information on:
  - The general principles and bases of the remuneration policy.
  - The most significant changes made to the remuneration policy in relation to the policy applied in the prior year and the changes made in the exercise of the exercise terms of previously awarded options.
  - Criteria used to establish the remuneration policy of the Company.
  - Relative importance of the items of variable remuneration with respect to the items of fixed remuneration and policies followed to calculate the various components of the directors' remuneration package (remuneration mix).

### **Explain the remuneration policy**

The remuneration policy of directors of Inmobiliaria Colonial, S.A. (the "Company" or "Colonial") is aimed at promoting profitability for Colonial and its shareholders while aligning the two interests and the long-term sustainability of Colonial and including the necessary precautions to avoid excessive risk taking and rewarding unfavourable results. It also aims to remunerate the work of the Company employees in achieving that aim, while always maintaining a proportional relationship to the professional performance of its beneficiaries without simply basing itself on the general performance of the markets or the sector in which Colonial operates or on other similar circumstances.

The primary objective of Colonial is that the remuneration received by the directors bears a reasonable proportion to the Company's importance, its economic position at all times and the market standards of comparable companies, in accordance with law. In turn, the objective of the remuneration policy is that the remuneration of the Board is sufficient to attract and retain directors of the desired profile and reward the dedication, qualification and responsibility required by the office without compromising the independent judgement of non-executive directors.

Shareholders approve at least every three years, as a separate item on the agenda, a director remuneration policy that aligns with the remuneration system provided for in the bylaws. In this regard, the shareholders at the Annual General Meeting of 28 June 2016 approved the directors' remuneration policy, which will remain in force for the three years following the year in which it was approved by the shareholders, i.e. from 2016 to 2019.

The directors' remuneration policy determines the remuneration of directors in their capacity as such within the remuneration system provided for in the bylaws and includes the maximum amount of the annual remuneration to be paid to all the directors in such capacity. The Board determines the remuneration of each director, and takes into account for this purpose the roles and responsibilities attributed to each director, membership on Board committees and other objective circumstances that it deems relevant.

The annual remuneration established in the remuneration policy takes into account the level of responsibility of the directors (in particular, executive directors), ensuring that it is competitive with the remuneration at other comparable companies based on their capitalisation, size and international presence. To determine such remuneration, the proposed

remuneration policy submitted to the Board by the Appointments and Remuneration Committee (the "ARC" or the "Committee") has taken into account the specific characteristics of each position and level of responsibility and dedication required.

The main novelty is that the executive directors, unlike non-executive directors, do not receive remuneration for their membership on the Board nor on its committees nor do they receive a fixed annual amount or fees to attend Board or the related committees' meetings. Their remuneration is wholly for the discharge of executive duties.

In addition, the remuneration of executive directors under their contracts is consistent with the remuneration policy of these executive directors, which provides for (i) the amount of fixed annual remuneration and changes thereof in the period to which the policy relates, (ii) the various parameters for setting the variable components (linked to short-, medium- and long-term performance criteria as determined by the Board, such as dedication and professional excellence, the degree of achievement of the targets of the annual budget and investment and/or property occupancy targets) and (iii) the principal terms and conditions of their contracts, including, in particular, the term, early termination benefits or termination of the contractual relationship and exclusivity, post-contractual non-compete and long-service or loyalty agreements. The Board of Directors sets the remuneration of directors for the discharge of executive duties and the terms and conditions of their contracts with the Company in accordance with the law and with the director remuneration policy approved by the shareholders.

In addition, on 21 January 2014 the shareholders at the Annual General Meeting approved the establishment of a remuneration system tied to the market price of the shares or involving the delivery of shares or share options to executive directors.

Currently, only executive directors receive variable remuneration based on the discharge of their duties.

A.2 Information on the preparatory work and the decision-making process that has been followed to determine the remuneration policy and the role played, if any, by the remuneration committee and other control bodies in configuring remuneration policy. This information shall include, where appropriate, the mandate given to the remuneration committee, the composition thereof and the identity of the external consultants whose services were used to define the remuneration policy. The character of the directors, if any, who have been involved in the definition of the remuneration policy shall also be noted.

### Explain the process for determining the remuneration policy

The ARC is the body that informs and submits to the Board of Directors the proposals relating to remuneration that are attributed to it in, inter alia, the bylaws, the Board of Directors Regulations and the remuneration policy, while also ensuring the observance of the remuneration policy established and proposing such amendments as it deems necessary. The Board of Directors, on the proposal of the ARC, submits to the shareholders the remuneration policy applicable to the current year, including the annual maximum amount of remuneration to be paid to all directors in their capacity as such. For this purpose, the shareholders at the Annual General Meeting of 28 June 2016, under item 15 of the agenda, approved the remuneration policy for 2016, 2017, 2018 and 2019, on the proposal of the Board of Directors and subsequent to a report by the ARC.

The ARC, under Article 33 of the bylaws and the Board of Directors Regulations, currently comprises five members appointed by the Board of Directors, all non-executive directors. In

particular, the Committee is composed of three independent directors (Carlos Fernández-Lerga Garralda, Javier Iglesias de Ussel Ordís and Luis Maluquer Trepat) and two proprietary directors (Sheikh Ali Jassim M. J. Al-Thani and Juan Carlos García Cañizares). Also, the Chairman of the Committee is one of the independent directors who forms a part thereof.

This Committee meets as often as necessary to fulfil its duties and is convened by its Chairman. In 2016 it met seven times to discuss issues pertaining to its competence.

Without prejudice to other duties assigned to it by the Board of Directors, the ARC has, in relation to matters of remuneration, the following powers:

- propose to the Board of Directors the remuneration policy for directors and senior executives;
- propose to the Board of Directors the individual remuneration of the Chairman of the Board of Directors and the CEO and other terms of their contracts as executive directors, as well as the standard conditions for senior executive employment contracts, reporting on and making proposals in relation to the incentive plans spanning more than one year that involve Colonial's executive directors and senior management and, in particular, those that might be made in relation to the share price;
- report to the Board of Directors on the achievement of the conditions upon which variable remuneration depends and the settlement of share-based payments; and
- ensure the transparency of the remuneration and the inclusion of disclosures on the remuneration of directors in the Annual Report and in the Annual Report on Directors' Remuneration.

The Board of Directors Regulations provide that Board members, including members of the ARC, can request external advice on matters they deem necessary. To this end, the Company, on occasion, has relied on the advice of external experts for the proper performance of its duties. In this regard, in 2016 it relied on the advice of Spencer Stuart for matters relating to remuneration. Similarly, it relied on the advice of Headway Executive Search for the settlement relating to the annual share delivery plan based on the degree of achievement of the conditions thereof.

The Committee analyses in advance the proposals on remuneration submitted to the Board of Directors for approval, and to this end uses the Company's internal services and external experts when necessary, as indicated in the foregoing paragraph. Decisions on the share-based remuneration of executive directors are submitted to the approval of the shareholders at the Annual General Meeting, which set out the essential aspects of the related share-based remuneration plans. The Board of Directors, at its meeting on 13 May 2014, approved the report of the Committee, the setting and development of the conditions of the long-term variable remuneration plan approved by the shareholders at the Annual General Meeting on 21 January 2014. The plan and conditions thereof are included in the current remuneration policy, which was also approved by the shareholders at the Annual General Meeting on 28 June 2016.

A.3 Indicate the amount and nature of the fixed components, with a detail, where applicable, of the remuneration for the discharge of senior management duties of the executive directors, of additional remuneration as chairman or member of any Board committee, of the fees for attending meetings of the Board and related committees and other fixed remuneration as director and an estimate of the fixed annual remuneration to which they give rise. Identify other benefits that are not settled in cash and the fundamental parameters whereby they are granted.

#### Explain the fixed components of remuneration

Under the system of remuneration contained in Article 30 of the bylaws, the directors receive, for their capacity as such, based on the fixed component of their remuneration, (i) a certain fixed annual remuneration for membership on the Board and related committees and (ii) fees to attend meetings of the Board of Directors and related committees. In this regard, the director remuneration policy for 2016, 2017, 2018 and 2019, approved by shareholders at the Annual General Meeting of 28 June 2016 under item 15 on the agenda, set at EUR 1,900,000 the maximum amount of annual remuneration for all directors in their capacity as such. This amount may be increased by 10% for each new member of the Board or related committees that entails an increase in the number of its members and may be distributed at the discretion of Colonial's Board of Directors.

To this end, the Board of Directors has established the following distribution for 2016:

- The Deputy Chairman of the Board, in his capacity as such, is entitled to a fixed annual amount of EUR 100,000.
- Directors are entitled to a fixed annual amount of EUR 50,000.
- The lead independent director is entitled to an additional fixed amount of EUR 75,000.
- In addition, the Deputy Chairman is entitled, in connection with attendance fees for each of the Board meetings which he attends, to EUR 4,800 per session and the other directors are entitled to EUR 3,000 each in connection with attendance fees.
- The Chairmen of the Audit and Control Committee and the ARC are each entitled to an additional fixed annual amount of EUR 50,000, and the other members of these committees to an additional fixed annual amount of EUR 25,000.
- Similarly, the Deputy Chairman of the Executive Committee and the Chairmen of the ARC and Audit and Control Committee are each entitled to attendance fees of EUR 4,800 for each of the meetings, and the members of such committees are entitled to EUR 3,000 each per meeting.

Also, for 2017 it is expected that the same distribution will remain in place although, given the vacancies arising at the positions of Deputy Chairman of the Board of Directors and Deputy Chairman of the Executive Committee in 2016, no amount will accrue in this connection if these positions are not filled. However, if a Deputy Chairman and/or Deputy Chairman of the Executive Committee are appointed, the Board of Directors will decide the remuneration, as appropriate, corresponding to the Deputy Chairman of the Board of Directors in his capacity as such. In all cases, both positions (Deputy Chairman of the Board of Directors and Deputy Chairman of the Executive Committee) will receive the related attendance fees as indicated.

Executive directors, unlike non-executive directors, do not receive remuneration for their membership on the Board nor on its committees nor do they receive a fixed annual amount or fees to attend Board or the related committees' meetings. However, this remuneration policy provides for fixed annual remuneration of EUR 550,000 for the Chairman and EUR 640,000 for the CEO, effective from 1 January 2016, which are reviewed annually and automatically by applying the CPI published by the Spanish National Statistics Institute relating to the calendar year immediately preceding the date of the review, or any another official benchmark that may ultimately replace it. These amounts remunerate all the executive duties they discharge at Colonial, as executives, Board members and attendees of the Company's Board of Directors and related committees.

Lastly, given their fixed nature, directors also receive the remuneration included for such purpose in sections A.5 and A.10.

A.4 Explain the amount, nature and main characteristics of the variable components of the remuneration systems.

### In particular:

- Identify each of the remuneration plans of which the directors are beneficiaries, the related scope, date of approval, date of implementation, term and the main features thereof. In the case of share option plans and other financial instruments, the plan's general features shall include information on the conditions for exercising such options or financial instruments for each plan.
- Indicate any payments made under profit-sharing or bonus schemes, and the reason for their accrual.
- Explain the basic parameters and basis of any system of annual premiums (bonus).
- The classes of directors (executive directors, external proprietary directors, external independent directors or other external directors) who are beneficiaries of remuneration systems or plans that include variable remuneration.
- The basis of these variable remuneration systems or plans, the criteria selected to evaluate performance and evaluation components and methods to determine whether or not they have met the criteria of evaluation and an estimate of the absolute amount of variable remuneration arising from the current remuneration plan, depending on the degree of achievement of the assumptions or targets taken as a reference.
- Where appropriate, any payment deferral periods and/or retention periods for shares or other financial instruments, if any, shall be reported.

### Explain the variable components of the remuneration systems

Only executive directors are entitled to the variable remuneration contained in the remuneration policy, which includes limits and technical safeguards to ensure that it is tied to the professional performance of such directors and not based solely from the general performance of the markets or the sector in which Colonial operates or other similar circumstances.

The contracts of executive directors include a clause that allows Colonial to claim, in certain cases, total or partial repayment of their variable remuneration. The decision rests with the Board of Directors on a proposal from the ARC.

Variable remuneration is determined annually by the Board of Directors on a proposal from the ARC, based on an overall review of quantitative and qualitative targets. In this regard the targets or parameters to which variable remuneration is subject are personal in nature, such as professional dedication and excellence, or of an economic or budgetary nature, or are based on the degree of achievement of the targets of the annual budget, investment or property occupancy targets and the performance of the duties specific to him, oversight of corporate governance and his contribution to improving the Company's corporate reputation.

In calculating any remuneration linked to profits, Colonial considers any qualification included in the external auditor's report that reduces profit for the year.

The director remuneration policy for 2016, 2017, 2018 and 2019 approved by the shareholders at the Annual General Meeting of 28 June 2016 provides that the Chairman and the CEO may

receive annual variable remuneration of up to 100% of the fixed annual remuneration corresponding to each. The Committee will assess the degree of achievement of the targets of the executive directors' variable remuneration and propose to the Board of Directors, for each of the executive directors and within the maximum amount set, the degree and amount of the variable remuneration of each year which, as appropriate, may be received by the Chairman and CEO. For 2016 100% of the variable remuneration of both directors was obtained based on the results of their evaluations.

Also, as extraordinary or additional variable remuneration, the executive directors (Chairman and CEO) may receive each year an amount which may be up to 200% of their fixed annual remuneration, based on their participation in corporate transactions of acquisition, investment, restructuring or any other transaction or action that, due to its nature, complexity, amount and outcome, may generate significant added value for shareholders or give rise to an economic benefit or a significant increase in equity to strengthen the sustainability of Colonial. On a proposal from the ARC, the Board of Directors may agree, as appropriate, and set for each of the executive directors the amount and the settlement date of this additional variable remuneration within the criteria laid down in the remuneration policy.

Payment of the additional variable remuneration shall not be considered salary or remuneration for inclusion in the applicable basis for calculation of any termination benefit as might arise from the termination of employment or retirement of executive director.

Also, both the Chairman and the CEO are beneficiaries of a share delivery plan ("Plan"), which was approved, on a proposal from the ARC, by the shareholders on 21 January 2014. The most relevant aspects are indicated below:

- 1. Description: delivery of ordinary shares to Plan beneficiaries depending on the annual achievement of certain indicators and on the beneficiaries being executive directors or having a commercial or employment relationship with Colonial or the Group at the dates of delivery of the shares.
- 2. Beneficiaries: The Chairman of the Board, the CEO and the members of Colonial's Steering Committee, including senior executives.
- 3. Determination of the number of shares: The Chairman and the CEO, based on the fulfilment of certain conditions, are entitled to receive each year a maximum of 48,837 and 126,977 shares, respectively. However, these maximum numbers may each be increased by up to a 25% maximum depending on the degree beyond which the conditions were met.

[The maximum number of shares indicated for the Chairman and CEO in the Plan has been adjusted following the grouping and share exchange resolution adopted by the Annual General Meeting on 28 June 2016 under item 18 of the agenda, to one new share for every ten former shares.]

- 4. Conditions: The number of shares to be allocated to beneficiaries shall be subject to the achievement of certain conditions set out therein tied to Colonial's performance.
- 5. Term and delivery: The Plan will be in force from 2015 to 2019. The Board, following a report by the ARC, will approve the annual settlement and determine the number of shares that, based on achievement of the prior year's indicators, correspond to each of the beneficiaries. The shares will be delivered between 15 and April 30 of each year, and may not be sold or transferred until three years have elapsed since the delivery, except to cater for the taxes arising from accrual thereof.

The delivery of the shares will include a final adjustment, such that the equivalent monetary value of the delivered action does not exceed 150% of the average share price in November 2013

The Board, on a proposal from the ARC, will make adjustments to maintain the equivalence of the benefits under the Plan in the event that any agreement were to adversely and substantially affect Colonial shares or involve a variation in the number of outstanding shares as a result of a modification of the par value thereof, and in the case of merger, integration or spin-off. The Plan will be settled early in the event that a substantial liquidity event takes place, as defined in the resolution of the General Meeting of 21 January 2014.

If, during the term of the Plan, the Chairman or CEO were unfairly dismissed, the shareholders did not extend their mandate or they were dismissed from their positions without just cause, they shall be entitled to the early settlement of the Plan and be delivered the shares not yet settled in the outstanding years.

Beneficiaries will lose their right to delivery of shares and rights to the shares granted in the event of justified dismissal, termination for cause or if he resigns of his own initiative, and in case of breach of contract in respect of confidentiality, non-solicitation of services or competition.

A.5 Explain the main features of the long-term savings systems, including retirement and any other survival benefit, wholly or partially financed by the Company, recognised either internally or externally, with an estimate of the related amount or equivalent annual cost, indicating the type of plan, economic rights for directors and compatibility thereof with any type of benefit for early termination of the contractual relationship between the Company and the director.

Also indicate the contributions on the director's behalf to defined-contribution pension plans, or any increase in the director's vested rights in the case of contributions to defined-benefit schemes.

### **Explain the long-term savings systems**

The executive directors are beneficiaries of a defined-contribution welfare plan covering the contingencies of retirement, disability and death. Annual contributions were established for 2016 at EUR 75,000 for the Chairman of the Board of Directors and EUR 100,000 for the CEO. This amount will increase automatically on an annual basis by applying the CPI published by the Spanish National Statistics Institute relating to the calendar year immediately preceding the date of the review, or any another official benchmark that may ultimately replace it. In this regard, the contributions for 2017 of the Chairman and CEO amount to EUR 76,200 and EUR 101,600, respectively.

The employee welfare system of executive directors recognises the vesting of economic rights in the event of stepping down or termination of the professional relationship prior to the occurrence of the contingencies covered, unless such stepping down or termination occurs when just cause is found.

Furthermore, these long-term savings systems are compatible with termination benefits, as the case may be.

A.6 Indicate any termination benefits agreed or paid in the event of termination of the duties as director.

### **Explain the termination benefits**

The Company has established a termination benefits in the event of termination of executive functions exclusively for the Chairman and for the CEO, which were approved by the shareholders at the Annual General Meeting of 28 June 2016, as they are included in the remuneration policy approved at such meeting (item 15 on the agenda). In this regard, these

executive directors would receive additional and special termination benefits as remuneration in the event of unjustified termination or non-renewal of their positions, or a substantial reduction of their respective functions. This shall also accrue (i) in the event of resignation or stepping down due to a change of control at the Company or significant change in the composition of the Board of Directors and (ii) in the event of amendment of the terms and conditions agreed in their employment contracts without their consent, among other scenarios established by the Board of Directors. Termination benefits shall comprise:

- Chairman of the Board: a gross amount equal to two years' fixed and variable remuneration, with a minimum of EUR 1,650,000, which is reviewed annually and automatically by applying the CPI published by the Spanish National Statistics Institute relating to the calendar year elapsed to the date of termination, or any another official benchmark that may ultimately replace it.
- CEO: a gross amount equal to two years' fixed and variable remuneration, with a minimum
  of EUR 1,920,000, which is reviewed annually and automatically by applying the CPI
  published by the Spanish National Statistics Institute relating to the calendar year elapsed
  to the date of termination, or any another official benchmark that may ultimately replace
  it.

The calculation takes into account the average of the amounts received in respect of fixed and variable remuneration in the last two years, excluding the amounts that may have been received as additional variable remuneration under point A.8 above and any amount that might accrue to him from the share delivery plan. In any case, the remuneration shall be at least EUR 1,650,000 for the Chairman and EUR 1,920,000 for the CEO.

Also, regarding the long-term variable remuneration plan, were the beneficiaries thereof (executive directors, among others) to be unfairly dismissed during the term of the Plan, were the shareholders not to extend the mandate of the Chairman or CEO or were they to be dismissed from their positions without just cause or to legally retire (including agreed-on early retirement), they would be entitled to the early settlement of the Plan and be delivered the maximum number of shares that would have accrued in the year of termination, non-renewal of the mandate, unfair dismissal or legal retirement, as well as the maximum number of shares that could accrue during the remaining years of the Plan's effectiveness until expiry thereof. The Board will also agree on the early settlement of the Plan and the maximum number of shares pending shall be delivered to each of the executive directors in the event of a "substantial liquidity event", which will arise (i) if a takeover bid is authorised in order to acquire the all the share capital of Colonial, under which Colonial creditors shall waive any existing clause on change of control, or (ii) in the event of a significant refinancing of existing debt. In the latter case, the early settlement of the Plan is subject to the ARC's ratification.

A.7 Indicate the conditions to be met in the contracts of executive directors who discharge senior management functions. The term, limits on the amounts of termination benefits, long-service terms, notice periods and any other clauses covering hiring bonuses, indemnities or golden parachutes for early termination of the contractual relationship between the Company and the executive director shall be reported, among others. Include, inter alia, any covenants or agreements not to compete and exclusivity, long-service or loyalty and post-contractual non-compete agreements.

### Explain the contractual conditions of the executive directors

The contracts arranged with each of the executive directors determine their related remuneration, economic rights and rewards, which include those items included in the Company's bylaws and described in this report. In this regard, below are the relevant terms

and conditions of the contracts of the executive directors (Chairman and CEO) that follow the remuneration policy:

- a) Term: For both the Chairman and the CEO it has been stipulated that the term of the contract is subject to the term of appointment as Chairman of the Board of Directors of the Company or CEO, in each case. If the appointment of the Chairman of the Board of Directors and/or CEO is renewed, the contract is understood to be automatically for the period relating to such renewal of office, unless otherwise resolved by the Board of Directors.
- b) Limits on the amounts of termination benefits: It has been established that the Chairman of the Board of Directors and the CEO will receive the termination benefits described in the section A.6 above of this Report.
- c) Clauses covering indemnities or "golden parachutes" in the event of early termination of the contractual relationship between the Company and executive director: Without prejudice to section b) of this heading, in the event of a change of control at the Company, a significant change in the composition of the Board of Directors or a substantial amendment to the terms and conditions agreed in their employment contracts without their consent, there is a three-month period, as from the effective date of these resolutions or changes, to notify the Board of Directors of their resignation or waiver, as CEO or Chairman with executive duties, in which case they are entitled to the benefits mentioned in section A.6 above. For the purposes of the application of the foregoing, the effective date of the change of control or substantial change in the composition of the Board of Directors shall be understood as the date on which such circumstances are published as a relevant event on the website of the Spanish National Securities Market Commission. In the event that the Board of Directors resolves to substantially reduce the duties of the executive Chairman or CEO or the terms and conditions agreed in their employment contracts are amended without their consent, as from the time when the party concerned receives due notification of the resolution.
- d) Any covenants or agreements not to compete and exclusivity, long-service or loyalty and post-contractual non-compete agreements. For both the Chairman and the CEO non-compete or exclusivity clauses have been stipulated; however, agreements not to compete or long-service and loyalty agreements have not been provided for in these contracts. This is without prejudice to any obligations that, in their capacity as directors, are set out in law and the Company's corporate regulations.
- A.8 Explain any supplementary remuneration accrued to directors in consideration for services rendered other than those inherent to their position.

### **Explain supplementary remuneration**

There is no agreed supplementary remuneration for directors in consideration for services rendered other than those inherent to their position.

A.9 Indicate any remuneration in the form of advances, loans or guarantees granted, specifying the interest rate, their essential characteristics and any amounts ultimately repaid, as well as the obligations accepted on their behalf as security.

### Explain the advances, loans and guarantees extended

No remuneration was extended in the form of advances, loans or guarantees to any of the Company's directors.

A.10 Explain the main features of remuneration in kind.

### Explain remuneration in kind

The Company has taken out a collective third-party liability insurance policy that covers liability for the acts and conduct of all directors (executive and non-executive) and the Company's executives as a result of the discharge of their duties. The cost of this insurance for directors is not included in the maximum annual amount of remuneration established in the paragraph A.3 above.

In addition, the Company provides to the Chairman of the Board of Directors and the CEO other remuneration in kind in connection with the use of a vehicle, family healthcare, disability and accident insurance and other benefits that the Company may generally provide to its senior executives. Also, the Company provides remuneration in kind to the CEO in the form of life insurance.

A.11 Indicate the remuneration accrued by the director through the payments made by the listed Company to a third party at which the director provides services, when such payments are intended to remunerate the director's services at the Company.

Explain the remuneration accrued by the director in respect of payments made by the listed Company to a third party to whom the director renders services

The directors of the Company did not accrue any remuneration in this connection.

A.12 Any kind of remuneration other than those listed above, of whatever nature and provenance within the group, especially when it may be deemed a related party transaction or when its omission would detract from the fair presentation of the total remuneration earned by the director.

### **Explain other remuneration items**

The directors of the Company did not earn any remuneration in this connection, except as detailed in heading D. b) i) below concerning the remuneration paid by Société Foncière Lyonnaise to the directors for forming part of the Board of Directors.

A.13 Explain the actions taken by the Company in connection with the remuneration system to reduce exposure to excessive risks and adjust it to the Company's long-term objectives, values and interests, including, where appropriate, a reference to: measures designed to ensure that the remuneration policy is based on the Company's long-term results, measures to establish an appropriate balance between the fixed and variable components of remuneration, measures taken in relation to personnel categories whose professional activities have a material impact on the Company's risk profile, recovery formulas or clauses to claim repayment of the variable remuneration components based on results when such components are paid on the basis of data which have later been patently shown to be inaccurate and measures designed to prevent conflicts of interest, if any.

### Explain the actions taken to reduce risks

Regarding the measures envisaged to ensure that the remuneration policy is based on the Company's long-term results, the share delivery plan indicated in section A.4 above establishes a series of objective criteria on the performance of the Company to determine the specific

number of shares to be delivered to the Chairman and CEO, such as the net cash flow from the Company's operations obtained annually and changes in the net asset value of the Company's shares that occur each year.

Furthermore, the Company seeks a proper balance between the fixed and variable components of remuneration. In this regard, the director remuneration policy for 2016, 2017, 2018 and 2019, approved by shareholders on 28 June 2016, establishes the criteria to maintain the proper balance between these components (listed in heading A.1 above), establishing variable remuneration as a maximum percentage of 100% of the total amount of fixed remuneration.

The Company considers that it does not have any employees whose professional activities have a material impact on the Company's risk profile.

Also, under the director remuneration policy for 2016, 2017, 2018 and 2019, the employment contracts of executive directors include clauses that allow Colonial to claim the full or partial repayment of the amounts received as variable remuneration based on results when such variable remuneration is paid on the basis of data which have later been patently shown to be inaccurate.

#### B. REMUNERATION POLICY PLANNED FOR FUTURE YEARS

Deleted.

# C. SUMMARISED OVERVIEW OF THE APPLICATION OF THE REMUNERATION POLICY DURING THE PRIOR YEAR

C.1 Summarise the main features of the structure and remuneration items in the remuneration policy applied during the prior year, which gives rise to details of the individual remuneration earned by each of the directors reflected in section D of this Report, and provide a summary of the decisions taken by the Board for the application of such items.

# Explain the structure of remuneration items of the remuneration policy applied during the year

### I. Remuneration policy applied in 2016

The Board of Directors, on a proposal from the ARC, resolved to submit to the Company's shareholders, under item 15 on the agenda, the approval of the proposed resolution relating to the remuneration policy of Colonial directors. The proposed resolution was adopted by the shareholders at the Annual General Meeting on 28 June 2016. Also, at this same meeting the shareholders adopted, in an advisory vote, the resolution relating to item 14 on the agenda in respect of the "advisory vote on the Annual Remuneration Report on the Directors of Inmobiliaria Colonial, S.A. for 2015".

Based on the foregoing, the remuneration of directors in 2016, received in proportion to the period of time during which each has held office, is as follows:

- a) Remuneration of the directors for the discharge of their functions as such:
- The Deputy Chairman of the Board, in his capacity as such, is entitled to a fixed annual amount of EUR 100,000. However, on 16 December 2016 this position became vacant after the resignation as a director by the Deputy Chairman of the Company.
- Directors are entitled to a fixed annual amount of EUR 50,000.
- The lead independent director is entitled to an additional fixed amount of EUR 75,000.

- In addition, the Deputy Chairman is entitled, in connection with attendance fees for each of the Board meetings which he attends, to EUR 4,800 per session and the other directors are entitled to EUR 3,000 each in connection with attendance fees.
- The Chairmen of the Audit and Control Committee and the ARC are each entitled to an additional fixed annual amount of EUR 50,000, and the other members of these committees to an additional fixed annual amount of EUR 25,000.
- Similarly, the Deputy Chairman of the Executive Committee (a position which became vacant on 16 December 2016 after the director of the Company stepped down) and the Chairmen of the ARC and Audit and Control Committee are each entitled to attendance fees of EUR 4,800 for each of the meetings, and the members of such committees are entitled to EUR 3,000 each per meeting.

In addition, the Company has taken out a collective third-party liability insurance policy that covers liability for the acts and conduct of directors as a result of the discharge of their duties. The cost of insurance is not included in the annual limit for all directors in their capacity as such set out in the remuneration policy.

Executive directors, unlike non-executive directors, do not receive remuneration for their membership on the Board or related committees.

Except for the remuneration of the two executive directors for the exercise of their executive duties, which is detailed subsequently, the amounts and items reflected in this section are the only remuneration to which the directors were entitled during 2016 in proportion to the period of time during which they have discharged their duties.

b) <u>Remuneration of non-executive directors</u>: The only executive directors whose appointment as director is associated with their executive duties under the terms of Article 4 of the Board of Directors Regulation are Juan José Brugera Clavero (Chairman of the Board who discharges certain executive duties) and Pedro Viñolas Serra (CEO).

These directors earn the following remuneration:

- i. Annual fixed remuneration:
- Chairman: the Chairman's annual fixed remuneration, established in the director remuneration policy approved at the aforementioned Annual General Meeting, amounted to EUR 550,000.
- CEO: the CEO's fixed annual remuneration, established in the director remuneration policy approved at the aforementioned Annual General Meeting, amounted to EUR 640,000.
- ii. Variable remuneration:
- The Chairman of the Board of Directors has received EUR 650,000 as variable remuneration (in connection with ordinary and extraordinary remuneration).
- The CEO has received EUR 770,000 as variable remuneration (in connection with ordinary and extraordinary remuneration).

#### iii. Additional benefits:

The remuneration system of the CEO and Chairman of the Board is supplemented by other benefits determined by the Board of Directors. In particular, the Company has taken out a collective third-party liability insurance policy that covers all liability due to the acts and conduct of these directors as a result of the discharge of their duties.

In addition, the executive directors are beneficiaries of a defined-contribution welfare plan covering the contingencies of retirement, disability and death. Annual contributions were established for 2016 at EUR 75,000 for the Chairman of the Board of Directors and EUR 100,000 for the CEO. The employee welfare system of executive directors recognises the vesting of economic rights in the event of stepping down or termination of the professional relationship prior to the occurrence of the contingencies covered, unless such stepping down

or termination occurs when just cause is found.

In addition, the Company provides to the executive directors other remuneration in kind in connection with the use of a vehicle, family healthcare, disability and accident insurance and other benefits that the Company may generally provide. Also, the Company provides remuneration in kind to the CEO in the form of life insurance.

iv. Long-term variable remuneration plan consisting of the conditional and restricted delivery of Company shares:

Executive directors have been beneficiaries of a share delivery plan approved at the Annual General Meeting held on 21 January 2014, the characteristics of which are included in heading A.4.

v. Additional contingent remuneration:

The Chairman and the CEO would receive additional and special remuneration in the event of stepping down or resignation as director due to a change of control at the Company or significant change in the composition of the Board, among other scenarios established by such body, on the terms contained in heading A.6. However, in 2016 no events occurred that could have generated this additional and special remuneration for the Chairman and CEO.

#### II. Summary of decisions of the Board for the application of these items:

- a. The Board, on a proposal from the ARC, resolved at its meeting on 23 May 2016 to submit to the shareholders the director remuneration policy, which includes the maximum amount of the annual remuneration of directors for 2016 to 2019 and the amount of the fixed annual remuneration for executive directors. This was all approved by the shareholders at the Annual General Meeting of 28 June 2016 under item 15 on the agenda.
- b. On 27 July 2016 the Board of Directors resolved to distribute the remuneration of non-executive directors sitting on the Board and related committees, in accordance with the remuneration policy approved at the Annual General Meeting on 28 June 2016, and the settlement of extraordinary or additional variable remuneration for the Chairman and CEO amounting to EUR 100,000 and EUR 130,000, respectively.
- c. Also, on 19 January 2017, the Board of Directors resolved that the Chairman and the CEO each receive ordinary variable remuneration consisting of 100% of their fixed remuneration, i.e. EUR 550,000 and EUR 640,000, respectively, as it was considered that the targets established by the Board for 2016 had been met.
- d. On 24 February 2017 the Board of Directors also approved, on a proposal from the ARC, the annual report on director remuneration for 2016.

### D. DETAILS OF THE INDIVIDUAL REMUNERATION EARNED BY EACH DIRECTOR

Name	Туре	Accrual period 2016
JUAN JOSÉ BRUGERA CLAVERO	Executive	From 01/01/2016 to 31/12/2016
GRUPO VILLAR MIR, S.A.U.	Proprietary	From 01/01/2016 to 16/12/2016
PEDRO VIÑOLAS SERRA	Executive	From 01/01/2016 to 31/12/2016
JUAN VILLAR-MIR DE FUENTES	Proprietary	From 01/01/2016 to 31/12/2016
SHEIKH ALI JASSIM M.J. AL-THANI	Proprietary	From 01/01/2016 to 31/12/2016
ADNANE MOUSANNIF	Proprietary	From 28/06/2016 to 31/12/2016
JUAN CARLOS GARCÍA CAÑIZARES	Proprietary	From 01/01/2016 to 31/12/2016
CARLOS FERNÁNDEZ GONZÁLEZ	Proprietary	From 28/06/2016 to 31/12/2016
LUIS MALUQUER TREPAT	Independent	From 01/01/2016 to 31/12/2016
CARLOS FERNÁNDEZ-LERGA GARRALDA	Independent	From 01/01/2016 to 31/12/2016
JAVIER IGLESIAS DE USSEL ORDÍS	Independent	From 01/01/2016 to 31/12/2016
ANA SAINZ DE VICUÑA BEMBERG	Independent	From 01/01/2016 to 31/12/2016
FRANCESC MORA SAGUÉS	Proprietary	From 01/01/2016 to 05/05/2016

- D.1 Complete the following tables in respect of the individual remuneration of each of the directors (including remuneration for the discharge of executive duties) accrued during the year.
  - a) Remuneration earned at the reporting Company:
  - i) Remuneration in cash (thousands of euros)

Name	Salaries	Fixed remuneration	Attendan ce fees	Short-term variable remuneratio n	Long-term variable remuneratio n	Remuneration for membership of Board committees	Termination benefits	Other items	Total - 2016	Total - 2015
JUAN JOSÉ BRUGERA CLAVERO	550	0	0	650	0	0	0	0	1,200	669
GRUPO VILLAR MIR, S.A.U.	0	96	38	0	0	0	0	0	134	134
PEDRO VIÑOLAS SERRA	640	0	0	770	0	0	0	0	1,410	791
JUAN VILLAR-MIR DE FUENTES	0	50	78	0	0	49	0	0	177	136
SHEIKH ALI JASSIM M.J. AL-THANI	0	50	18	0	0	1	0	0	69	7
ADNANE MOUSANNIF	0	25	18	0	0	0	0	0	43	0
JUAN CARLOS GARCÍA CAÑIZARES	0	50	45	0	0	39	0	0	134	133
CARLOS FERNÁNDEZ GONZÁLEZ	0	25	9	0	0	0	0	0	34	0
LUIS MALUQUER TREPAT	0	50	63	0	0	26	0	0	139	126
CARLOS FERNÁNDEZ-LERGA GARRALDA	0	111	9 <b>5</b>	0	0	89	0	0	29 <b>5</b>	265
JAVIER IGLESIAS DE USSEL ORDÍS	0	50	9 <b>4</b>	0	0	64	0	0	20 <b>8</b>	200
ANA SAINZ DE VICUÑA BEMBERG	0	50	65	0	0	36	0	0	151	117
FRANCESC MORA SAGUÉS	0	17	12	0	0	17	0	0	46	136

## • ii) Share-based payments

Date of		Owne	ership of o	ptions at be	ginning of 201	16				(	Options assigned in 2016
mplementation	Number of options	Affected shares	Ex. price (€)		Period f	or exercise		Number of options	Affected shares	Ex. price (€)	Period for exercise
21/01/14	0	0	0.00					0	0	0	
Conditions: See co	nditions indi	cated in heading A.4	above								
Share	s delivered in	n 2016		Options ex	ercised in 201	.6	Expired options not exercised			C	Options at 2016 year-end
No. of shares	Price	Amount	Ex. price (€)	Number of options	Affected shares	Gross profit (€ million)	Number of options	Number of options	Affected shares	Ex. price (€)	Period for exercise
126,977	6.80	863	0.00	0	0	0	0	0	0	0.00	

JUAN JOSÉ BRUGE 2014 share option		)								
Date of			Ownership of	of options at beginning of 2016	Options assigned in 2016					
implementation	Number of options	Affected shares	Ex. price (€)	Period for exercise	Number of options	Affected shares	Ex. price (€)	Period for exercise		
21/01/14	0	0	0.00		0	0	0			
Conditions: See co	nditions indi	cated in head	ling A.4 abov	e		,				

Shares o	Shares delivered in 2016			2016 Options exercised in 2016							Options at 2016 year-end
No. of shares	Price	Amount	Ex. price (€)	Number of options	Affected shares	Gross profit (€ million)	Number of options	Number of options	Affected shares	Ex. price (€)	Period for exercise
48,837	6.80	332	0.00	0	0	0	0	0	0	0.00	
Other requireme	nts for exercis	e:									

## iii) Long-term savings systems

Name	Contribution for the period by the euros		Amount of accumulated funds (thousands of euros)		
	2016	2015	2016	2015	
JUAN JOSÉ BRUGERA CLAVERO	75	0	75	0	
GRUPO VILLAR MIR, S.A.U.	0	0	0	0	
PEDRO VIÑOLAS SERRA	100	0	100	0	
JUAN VILLAR-MIR DE FUENTES	0	0	0	0	
SHEIKH ALI JASSIM M.J. AL-THANI	0	0	0	0	
ADNANE MOUSANNIF	0	0	0	0	
JUAN CARLOS GARCÍA CAÑIZARES	0	0	0	0	
CARLOS FERNÁNDEZ GONZÁLEZ	0	0	0	0	
LUIS MALUQUER TREPAT	0	0	0	0	
CARLOS FERNÁNDEZ-LERGA GARRALDA	0	0	0	0	
JAVIER IGLESIAS DE USSEL ORDÍS	0	0	0	0	
ANA SAINZ DE VICUÑA BEMBERG	0	0	0	0	
FRANCESC MORA SAGUÉS	0	0	0	0	
	=	=	=	=	

## iv) Other benefits (thousands of euros)

	JUAN JOSÉ BRUGERA CLAVERO									
		Remuneration in the form of adv	ances, loans granted							
	nterest rate he transaction	Essential characteristics of the transaction Amounts eventually refunded								
	0.00	Not applicable	Not applicable							
Life ins	surance premiums	Guarantees p	provided by the Company to directors							
2016	2015	2016	2015							
	0 0	Not applicable	Not applicable							

	PEDRO VIÑOLAS SERRA									
		Remuneration in the form of adv	vances, loans granted							
Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction										
	0.00	Not applicable	Not applicable							
Life insura	nce premiums	Guarantees	Guarantees provided by the Company to directors							
2016	2015	2016	2015							
0	0	Not applicable	Not applicable							

		GRUPO VILLAR MIR	r, S.A.U.					
		Remuneration in the form of adv	vances, loans granted					
	rest rate Essential characteristics of the transaction Amounts eventually refunded transaction							
	0.00	Not applicable	Not applicable					
Life insura	nce premiums	Guarantees	provided by the Company to directors					
2016	2015	2016	2015					
C	0	Not applicable	Not applicable					

	CARLOS FERNÁNDEZ-LERGA GARRALDA										
			Remuneration in the form of ad	vances, loans granted							
of t	Amounts eventually refunded										
		0.00	Not applicable	Not applicable							
Life in	surance	e premiums	Guarantees	Guarantees provided by the Company to directors							
2016		2015	2016	2015							
	0	0	Not applicable	Not applicable							

	JAVIER IGLESIAS DE USSEL ORDÍS									
		Remuneration in the form of adva	nces, loans granted							
	est rate	Essential characteristics of the transaction	Amounts eventually refunded							
of the tr	ansaction									
	0.00	Not applicable	Not applicable							
Life insuran	ce premiums	Guarantees p	es provided by the Company to directors							
	2015	2016	2015							
2016										
0	0	Not applicable	Not applicable							

			LUIS MALUQUER	FREPAT							
			Remuneration in the form of ad-	vances, loans granted							
		st rate nsaction	Essential characteristics of the transaction	Amounts eventually refunded							
	0.00 Not applicable Not applicable										
Life ins	suranc	e premiums	Guarantees provided by the Company to directors								
2016	2015		2016	2015							
	0	0	Not applicable	Not applicable							

		JUAN VILLAR-MIR DE I	FUENTES								
		Remuneration in the form of adva	ances, loans granted								
	terest rate e transaction	Essential characteristics of the transaction	Amounts eventually refunded								
	0.00 Not applicable Not applicable										
Life insu	rance premiums	Guarantees p	provided by the Company to directors								
2016	2015	2016	2015								
	0	Not applicable	Not applicable								

			ADNANE MOUSA	ANNIF							
			Remuneration in the form of ad-	vances, loans granted							
	Interes	st rate nsaction	Essential characteristics of the transaction	Amounts eventually refunded							
	0.00 Not applicable Not applicable										
Life ins	suranc	e premiums	Guarantees provided by the Company to directors								
2016		2015	2016	2015							
	0	0	Not applicable	Not applicable							

		JUAN CARLOS GARCÍA	CAÑIZARES				
		Remuneration in the form of adv	vances, loans granted				
	rest rate transaction	Essential characteristics of the transaction	Amounts eventually refunded				
	0.00	Not applicable	Not applicable				
Life insura	ance premiums	Guarantees	provided by the Company to directors				
2016	2015	2016	2015				
(	0	Not applicable	Not applicable				

			FRANCESC MORA	SAGUÉS							
			Remuneration in the form of ad-	vances, loans granted							
	Interes	st rate nsaction	Essential characteristics of the transaction	Amounts eventually refunded							
	0.00 Not applicable Not applicable										
Life in	suranc	e premiums	Guarantees provided by the Company to directors								
2016		2015	2016	2015							
	0	0	Not applicable	Not applicable							

		ANA SAINZ DE VICUÑA	BEMBERG				
		Remuneration in the form of adv	rances, loans granted				
	rest rate transaction	Essential characteristics of the transaction	Amounts eventually refunded				
	0.00	Not applicable	Not applicable				
Life insura	nce premiums	Guarantees	provided by the Company to directors				
2016	2015	2016	2015				
C	0	Not applicable	Not applicable				

		SHEIKH ALI JASSIM M.	.J. AL-THANI					
		Remuneration in the form of ad	lvances, loans granted					
	erest rate transaction	Essential characteristics of the transaction	Amounts eventually refunded					
	0.00	Not applicable	Not applicable					
Life insur	ance premiums	Guarantees provided by the Company to directors						
2016	2015	2016	2015					
	0	Not applicable	Not applicable					

		CARLOS FERNÁNDEZ GON	ZÁLEZ				
		Remuneration in the form of advance	es, loans granted				
	rest rate cransaction	Essential characteristics of the transaction	Amounts eventually refunded				
	0.00	Not applicable	Not applicable				
Life insura	nce premiums	Guarantees prov	ided by the Company to directors				
2016	2015	2016	2015				
(	0	Not applicable	Not applicable				

## b) Remuneration earned by the directors of the Company for belonging to Boards at other Group companies:

## i) Remuneration in cash (thousands of euros)

Name	Salaries	Fixed remuneration	Attendance fees	Short-term variable remuneration	Long-term variable remuneration	Remuneration for membership of Board committees	Termination benefits	Other items	Total - 2016	Total - 2015
JUAN JOSÉ BRUGERA CLAVERO	0	150	36	0	0	0	0	0	186	186
GRUPO VILLAR MIR, S.A.U.	0	0	0	0	0	0	0	0	0	0
PEDRO VIÑOLAS SERRA	0	0	24	0	0	0	0	0	24	25
JUAN VILLAR-MIR DE FUENTES	0	0	0	0	0	0	0	0	0	0
SHEIKH ALI JASSIM M.J. AL-THANI	0	0	18	0	0	0	0	0	18	2
ADNANE MOUSANNIF	0	0	18	0	0	0	0	0	18	2

Name	Salaries	Fixed remuneration	Attendance fees	Short-term variable remuneration	Long-term variable remuneration	Remuneration for membership of Board committees	Termination benefits	Other items	Total - 2016	Total - 2015
JUAN CARLOS GARCÍA CAÑIZARES	0	0	0	0	0	0	0	0	0	0
CARLOS FERNÁNDEZ GONZÁLEZ	0	0	0	0	0	0	0	0	0	0
LUIS MALUQUER TREPAT	0	0	18	0	0	0	0	0	18	18
CARLOS FERNÁNDEZ-LERGA GARRALDA	0	0	36	0	0	0	0	0	36	36
JAVIER IGLESIAS DE USSEL ORDÍS	0	0	0	0	0	0	0	0	0	0
ANA SAINZ DE VICUÑA BEMBERG	0	0	0	0	0	0	0	0	0	0
FRANCESC MORA SAGUÉS	0	0	0	0	0	0	0	0	0	0
	=	=	=	=	=	=	=	=	=	=

## ii) Share-based payments

JUAN JOSÉ BRUGE [2013 share]	ERA CLAVERO	0								
Date of	Ownership of options at beginning of 2016					Options assigned in 2016				
implementation	Number Affected Ex. Period for exercise of shares price options (€)			Number of options	Affected shares	Ex. price (€)	Period for exercise			
05/03/13	0	0	0 <b>.00</b>			0	0	0.00		
Conditions:		<u></u>								
·					Expired options not				Options at 2016 year-end	

							exercised				
No. of shares	Price	Amount	Ex. price (€)	Number of options	Affected shares	Gross profit (€ million)	Number of options	Number of options	Affected shares	Ex. price (€)	Period for exercise
3,750	49.00	184	0.00	0	0	0	0	0	0	0.00	

## iii) Long-term savings systems

Name	Contribution for the p (thousand	eriod by the Company s of euros)	Amount of a funds (thousa	
	2016	2015	2016	2015

Name		ne period by the Company ands of euros)	Amount of accumulated funds (thousands of euros)	
	2016	2015	2016	2015
JUAN JOSÉ BRUGERA CLAVERO	0	0	0	0
GRUPO VILLAR MIR, S.A.U.	0	0	0	0
PEDRO VIÑOLAS SERRA	0	0	0	0
JUAN VILLAR-MIR DE FUENTES	0	0	0	0
SHEIKH ALI JASSIM M.J. AL-THANI	0 0		0	0
ADNANE MOUSANNIF	0	0	0	0
JUAN CARLOS GARCÍA CAÑIZARES	0	0	0	0
CARLOS FERNÁNDEZ GONZÁLEZ	0	0	0	0
LUIS MALUQUER TREPAT	0	0	0	0
CARLOS FERNÁNDEZ-LERGA GARRALDA	0	0	0	0
JAVIER IGLESIAS DE USSEL ORDÍS	0	0	0	0
ANA SAINZ DE VICUÑA BEMBERG	0	0	0	0
FRANCESC MORA SAGUÉS	0	0	0	0
SILVIA VILLAR-MIR DE FUENTES	0	0	0	0

## iv) Other benefits (thousands of euros)

	JUAN JOSÉ BRUGERA CLAVERO						
		Remuneration in the form of advar	nces, loans granted				
	Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction						
	0.00	Not applicable	Not applicable				
Life insur	ance premiums	Guarantees pr	ovided by the Company to directors				
2016	2015	2016	2015				
	0	Not applicable	Not applicable				

	PEDRO VIÑOLAS SERRA						
		Remuneration in the form of advances,	loans granted				
Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction							
	0.00	Not applicable	Not applicable				
Life insuran	ce premiums	Guarantees provide	d by the Company to directors				
2016	2015	2016	2015				
0	0	Not applicable	Not applicable				

	GRUPO VILLAR MIR, S.A.U.						
		Remuneration in the form of adva	ances, loans granted				
	Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction						
	0.00	Not applicable	Not applicable				
Life insu	rance premiums	Guarantees p	provided by the Company to directors				
2016	2015	2016	2015				
	0	Not applicable	Not applicable				

	CARLOS FERNÁNDEZ-LERGA GARRALDA							
			Remuneration in the form of ad	vances, loans granted				
	Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction							
	0.00		Not applicable	Not applicable				
Life in	surance	e premiums	Guarantees	provided by the Company to directors				
2016	2015		2016	2015				
	0	0	Not applicable	Not applicable				

	JAVIER IGLESIAS DE USSEL ORDÍS						
		Remuneration in the form of adva	nces, loans granted				
Interest rate Essential characteristics of the transaction Amounts eventually refunded							
of the tr	ansaction						
	0.00	Not applicable	Not applicable				
Life insuran	ce premiums	Guarantees p	rovided by the Company to directors				
	2015	2016	2015				
2016							
0	0	Not applicable	Not applicable				

	LUIS MALUQUER TREPAT							
		Remuneration in the form of adv	vances, loans granted					
	Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction							
	0.00	Not applicable	Not applicable					
Life insu	rance premiums	Guarantees	provided by the Company to directors					
2016	2015	2016	2015					
	0	Not applicable	Not applicable					

	JUAN VILLAR-MIR DE FUENTES						
		Remuneration in the form of adva	nces, loans granted				
	Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction						
or the tr	0.00	Not applicable	Not applicable				
Life insuran	ce premiums	Guarantees p	rovided by the Company to directors				
2016	2015	2016	2015				
0	0	Not applicable	Not applicable				

	ADNANE MOUSANNIF							
			Remuneration in the form of ad-	vances, loans granted				
	Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction							
		0.00	Not applicable	Not applicable				
Life ins	suranc	e premiums	Guarantees	provided by the Company to directors				
2016	2015		2016	2015				
	0	0	Not applicable	Not applicable				

	JUAN CARLOS GARCÍA CAÑIZARES						
		Remuneration in the form of adv	vances, loans granted				
	Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction						
	0.00	Not applicable	Not applicable				
Life insura	ance premiums	Guarantees	provided by the Company to directors				
2016	2015	2016	2015				
(	0	Not applicable	Not applicable				

	FRANCESC MORA SAGUÉS							
			Remuneration in the form of ad-	vances, loans granted				
Interest rate Essential characteristics of the transaction Amounts eventually refunded of the transaction								
	0.00		Not applicable	Not applicable				
Life in	suranc	e premiums	Guarantees	provided by the Company to directors				
2016	2015 2016		2016	2015				
	0	0	Not applicable	Not applicable				

	ANA SAINZ DE VICUÑA BEMBERG						
	Remuneration in the form of advances, loans granted						
Interest rate of the transaction			Essential characteristics of the transaction	Amounts eventually refunded			
0.00 No			Not applicable	Not applicable			
Life in	suran	ce premiums	Guarantees provided by the Company to directors				
2016	2015 2016		2016	2015			
	0	0	Not applicable	Not applicable			

	SHEIKH ALI JASSIM M.J. AL-THANI						
			Remuneration in the form of ad	vances, loans granted			
Interest rate of the transaction			Essential characteristics of the transaction	Amounts eventually refunded			
		0.00	Not applicable	Not applicable			
Life ins	surance premiu	ms	Guarantees provided by the Company to directors				
2016	2015		2016	2015			
	0	0	Not applicable	Not applicable			

	CARLOS FERNÁNDEZ GONZÁLEZ						
		Remuneration in the form of advance	es, loans granted				
Interest rate of the transaction		Essential characteristics of the transaction	Amounts eventually refunded				
0.00 Not applicable Not applicable							
Life insurar	ce premiums	Guarantees provided by the Company to directors					
2015 2016		2016	2015				
0	0	Not applicable	Not applicable				

### c) Summary of remuneration (thousands of euros)

The summary should include the amounts relating to all remuneration items included in this Report that have accrued to the director, in thousands of euros.

In the case of long-term savings systems, the contributions or allocations made to these systems shall be included:

Name	Accrued remuneration at the Company			Accrued remuneration at Group companies				Total			
	Total remuneration in cash	Amount of shares granted	Gross profit of the options exercised	Total 2016	Total remuneration in cash	Amount of the shares delivered	Gross profit of the options exercised	Total 2016 Group	Total 2016	Total 2015	Contribution to the savings system in the year
JUAN JOSÉ BRUGERA CLAVERO	1,200	332	0	1,532	186	0	0	370	1,902	1,266	75
GRUPO VILLAR MIR, S.A.U.	134	0	0	134	0	0	0	0	134	134	0
PEDRO VIÑOLAS SERRA	1,410	863	0	2,273	24	0	0	24	2,297	1,602	100
JUAN VILLAR-MIR DE FUENTES	177	0	0	177	0	0	0	0	17 <b>7</b>	136	0
SHEIKH ALI JASSIM M.J. AL-THANI	69	0	0	69	18	0	0	18	87	9	0
ADNANE MOUSANNIF	43	0	0	43	18	0	0	18	61	2	0
JUAN CARLOS GARCÍA CAÑIZARES	134	0	0	134	0	0	0	0	134	133	0
CARLOS FERNÁNDEZ GONZÁLEZ	34	0	0	34	0	0	0	0	34	0	0
LUIS MALUQUER TREPAT	139	0	0	139	18	0	0	18	157	144	0
CARLOS FERNÁNDEZ-LERGA GARRALDA	295	0	0	295	36	0	0	36	331	301	0
JAVIER IGLESIAS DE USSEL ORDÍS	208	0	0	208	0	0	0	0	208	200	0
ANA SAINZ DE VICUÑA BEMBERG	151	0	0	151	0	0	0	0	151	117	0
FRANCESC MORA SAGUÉS	46	0	0	46	0	0	0	0	46	136	0
SILVIA VILLAR-MIR DE FUENTES	=	=	<u> </u>		=	=	=	=	=		=
TOTAL	4,040	1,195	0	5,235	300	184	0	484	5,719	4,180	175

D.2 Report on the relationship between the remuneration received by the directors and the results or other measures of performance of the entity, explaining, where appropriate, how changes in the Company's performance have influenced changes in remuneration of directors.

Based on the Company's director remuneration policy for 2016 indicated in heading C.1 above, only certain remuneration is tied to the results achieved by the Company. In this regards, and based on the long-term variable remuneration consisting of the conditional and restricted delivery of Company shares, the calculation of the number of shares to be allocated to the Chairman and CEO was subject to the achievement of certain indicators that were approved at the Annual General Meeting of 21 January 2014, the features of which were described in heading A.4 above.

D.3 Report of the results of the advisory vote of the shareholders at the Annual General Meeting on remuneration in the prior year, indicating the number of dissenting votes, if any, that were cast:

	Number	% of total
Votes cast	2,278,490,989	71.62%

	Number	% of votes cast		
Dissenting votes	585,851,586	25.71%		
Affirmative votes	1,689,673,361	74.16%		
Abstentions	2,966,042	0.13 %		

### E. OTHER INFORMATION OF INTEREST

Briefly detail any salient feature relating to director remuneration that has not been dealt with in the other sections of this Report, but which it is necessary to include in order to provide the most complete and reasoned information on the Company's remuneration structure and practices in relation to its directors.

- As regards the total remuneration received in 2015 by the Company's directors indicated in section D above, it should be noted that Ms Silvia Villar-Mir was a member of Colonial's Board of Directors until November 2015. In this connection, in 2015 she received total remuneration of EUR 58,000, which was not included in the remuneration received by the directors provided in section D above, since this director did not sit on the Company's Board of Directors in 2016.
- As regards the contents of the tables in section D.1 a) (ii), it is hereby reported that the
  maximum number of shares indicated for the Chairman and CEO in the Plan has been
  adjusted following the grouping and share exchange resolution adopted by the Annual
  General Meeting on 28 June 2016 under item 18 of the agenda, to one new share for
  every ten former shares. The amounts prior to this adjustment are as follows: 488,372
  for the Chairman and 1,269,767 for the CEO.

This Annual Report on Remuneration was approved by the Company's Board of Directors at	t its
meeting held on 24 February 2017.	

List whether any directors voted against or abstained from voting on the approval of this Report.

Yes		No	Х
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Name or company name of the member of the board who did not vote in favour of this report	Reasons (against, abstention, non- attendance)	Explain the reasons		