Colonial



- Business Update –

Mr. Pere Viñolas
Chief Executive Officer













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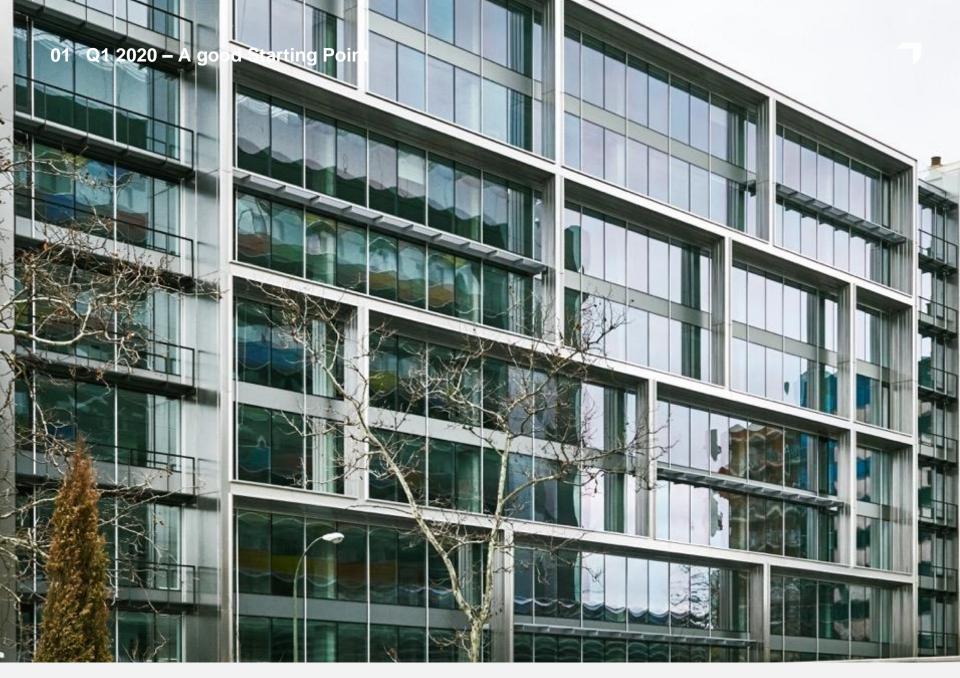
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- 01 Q1 A good Starting Point
- O2 Covid-19 Operating Update
- 03 Non-Financial Highlights ESG
- 04 Prime Positioning
- 05 Conclusion



A good start into the year 2020 pre-covid

01 Q1 – A good Starting Point



A good start into the year 2020 – A strengthened position to navigate the crisis

- > Solid top line & bottom line growth
- > GRI Like for Like at +6%
- > EPRA Vacancy at 2%, rents signed at high levels

| Profit & Loss - €m | 03/20 | YoY Var |
|----------------------|----------------|---------|
| Net Profit | €32m | +39% |
| Recurring Net Profit | €36m | +10% |
| Recurring EPS | 7.2 €Cts/share | +10% |

| Solid Fundamentals | 03/20 |
|--|---------|
| EPRA Vacancy | 2% |
| Volume of sq m signed | 13,539 |
| Maturity ⁴ signed in Spain | 6 years |
| Maturity ⁴ signed in France | 9 years |

| Outstanding GRI like for like | 03/20 | YoY Var |
|--------------------------------------|-------|---------|
| Group like-for-like ³ | €86m | +6% |
| Madrid like-for-like ³ | | +14% |
| Barcelona like-for-like ³ | | +10% |
| Paris like-for-like ³ | | +2% |

| Capturing Rental Price Increases | | | | | |
|--|------|--|--|--|--|
| Double-digit release Spread ¹ | +21% | | | | |
| Barcelona | +50% | | | | |
| Madrid | +15% | | | | |
| Paris | na | | | | |
| | | | | | |
| Strong rental growth ² | +6% | | | | |
| Barcelona | +7% | | | | |
| Madrid | +5% | | | | |
| Paris | +7% | | | | |

⁽¹⁾ Rental prices signed vs previous rents

⁽²⁾ Rental prices signed vs ERV 12/19

³⁾ EPRA like-for-like variance base on EPRA BPR methodology

⁽⁴⁾ Maturity until expiry of the contract

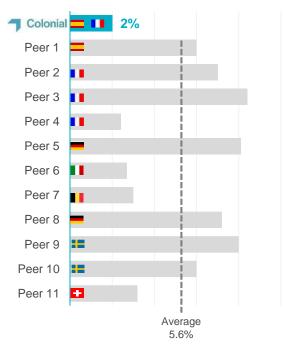
01 Q1 – A good Starting Point

Colonial

- Performance vs peers Healthy vacancy levels
- > Colonial strongly-positioned vs peer group & market average
- > Barcelona and Paris portfolio outstanding
- > A solid base to capture rental growth

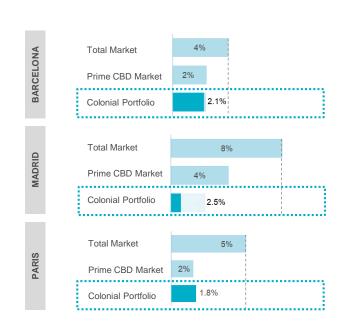
EPRA VACANCY

VACANCY 3/20 vs PEERS (TOTAL PORTFOLIO)



Source public information

VACANCY COLONIAL vs MARKET 3/20



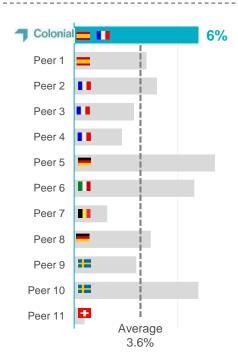
01 Q1 – A good Starting Point Performance vs peers – GRI LFL well above average

Colonial

- > Colonial with strong GRI LFL well above peer average
- > High double-digit positive release spreads
- > Solid release spreads in every city

SOLID INCREASE IN RENTAL PRICES

GRI LFL 3/20 vs PEERS



RELEASE SPREAD¹ 3/20 vs PEERS



⁽¹⁾ Signed rents vs previous contracts (renewals)
Source public information



Limited Covid-19 impact YTD



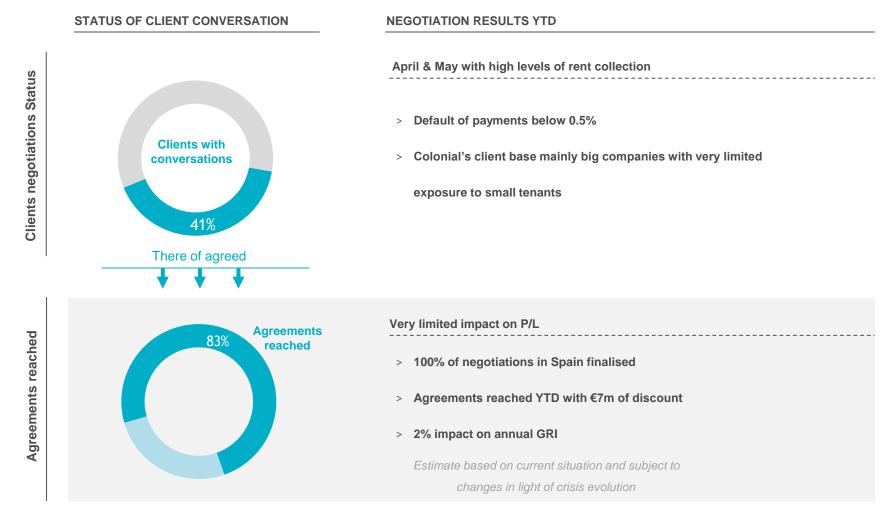
Proactive management in key areas of the company

| MARCH | MARCH APRIL MAY | | APRIL MAY JUNE | | JUNE | JULY |
|--|---|--|---|---|------|------|
| Implementation of covid-19 protocol within our buildings | Increased liquidity through the signature of 200€m sustainable loan | Rating agencies S&P and Moody's confirm credit rating, BBB+ and Baa2 | Pre-letting of Marceau Goldman Sachs | Logistics Disposal Settlement of Call Option signed in 2019 | | |
| Disposal of 2 non-core assets with >20% premium | More than 3,000 sqm signed, +10% vs ERV +50% release spread | 500€m of bond issuance, increasing liquidity above €2,500m | Agreements fully reached with clients in Spain, 2% impact of 2020 GRI | | | |
| Postponement of capex program €60M (Mendez Alvaro) | | Release of Q1 results, with vacancy rate at 2% | Stable dividend of 20 €Cts /share approved by AGM | | | |

02 Covid-19 – Operating UpdateCOVID-19 – Agreements & discounts

Colonial

- > Conversations with circa 41% of clients
- > Agreements almost finalized Spain with agreements on all files
- > Discounts in very limited cases: 2% impact on annual GRI



Covid-19 – Operating UpdateCOVID-19 – Agreements & deferrals



- > Agreements almost finalized Spain with agreements on all files
- > Deferrals in exchange of longer-term maturities
- > Secured future GRI of €40m YTD through longer maturities



Letting activity remains solid in April & May 2020

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- > More than 12,000 sqm signed in April and May 2020
- > Covid19 months May/June letting activity in line with 1st quarter (PreCovid)
- > Solid rental levels with healthy maturities

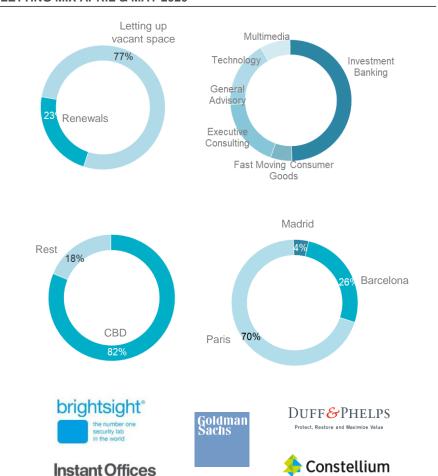
SQM SIGNED 05/2020 YTD

| | Madrid & Barcelona | <u>Paris</u> | Group |
|-------------------|--------------------|--------------|--------|
| Q1 2020 -PreCovid | 12,398 | 1,141 | 13,539 |
| April / May 2020 | 3,676 | 8,441 | 12,117 |

KPIs 05/2020 YTD

| KF13 03/2020 11D | | | |
|-----------------------|-----------------------|--------------|---------|
| | Madrid & Barcelona | <u>Paris</u> | Group |
| Maturity ¹ | 6 years | 11 years | 9 years |
| First Exit | 3 years | 8 years | 6 years |
| Release Spread | +26% | +14% | +22% |
| ERV Growth | +7% | +10% | +9% |

LETTING MIX APRIL & MAY 2020





Letting activity remains solid in April & May 2020

- > Unique asset in Paris Prime location
- > Project design with the highest environmental standards
- > Pre-let of more than 6,000 sgm with AAA tenants

PRIME ASSET IN PRIME POSITION













RESILIENT PRODUCT ATTRACTING TOP TENANTS

Top Tenants

- > More than 6,000 pre-let with Goldman Sachs for its Paris HQ
 - 12 years lease with 9 years with mandatory compliance
 - Remarkable transaction with very satisfactory terms
 - Unique/ flexible product to attract and retain talent
- > Just 1,400 sqm left available, project delivery in 2H 2021

The Best Product

- > Unique location, at 150 meter from Place de l'Étoile.
- > Fully redesigned by French talented Dominique Perrault's architect.
- > Six-storey property features an interior courtyard and terraces offering outstanding views of the Arc de Triomphe.
- > Hybrid building offering meeting areas and high-quality services
- > Best environmental standards with highest technical performances.

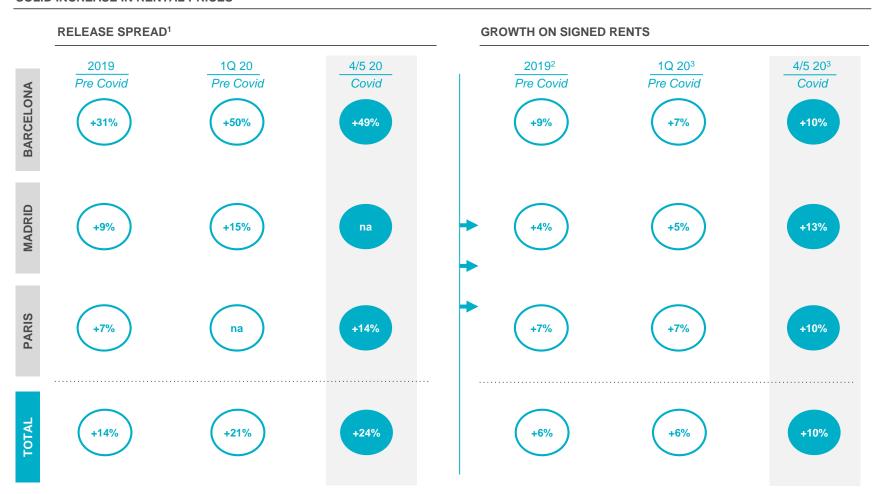
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Rental Price levels remain solid in April & May 2020

- > Price levels remain solid in April & May in every segment
- > Releases Spreads double digit in Spain & France
- > Rental Prices +10% vs ERV 12/19

SOLID INCREASE IN RENTAL PRICES



- (1) Signed rents vs previous contracts (renewals)
- 2) Signed rents vs 12/18 ERV (new lettings & renewals)
- Signed rents vs 12/19 ERV (new lettings & renewals)

Rental Price levels remain solid in April & May 2020

GROWTH ON SIGNED RENTS¹

Diagonal 609



Sant Cugat



Castellana 163



Marceau



Torre BCN



Washington Plaza



RELEASE SPREAD²

Via Augusta



Diagonal 609-615



Washington Plaza

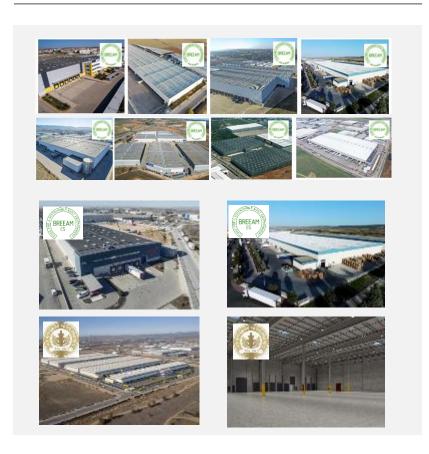


Logistics disposal – Execution of Call Option confirmed

Colonial

- > Settlement of Call Option signed in 2019
- > €100m cash proceeds in July
- > €64m cash proceeds in Q4 2020

LOGISTICS PORTFOLIO DISPOSAL



LOGISTICS PORTFOLIO DISPOSAL - SECOND PHASE

In August 2019 Colonial signed the disposal of its logistics portfolio which included a call option for part of them

In July 2020, the call option has been executed:

- > It includes 7 assets with 159,000 sqm in the first and second ring of Madrid
- > The assets include more than 150 decks, cross docking warehouses and more than 1,000 parking units
- > The 7 assets have Bream or Lead energy efficiency certificates

Settlement of Call Option signed in 2019

- > €100m cash proceeds in July 2020
- > €64m cash proceeds in Q4 2020

Ongoing access to debt markets and liquidity

- > Investment Grade Rating confirmed
- > €200m of ESG loan signed in Spain
- > €500m successful bond issuance in France

Investment Grade Rating Confirmed

Credit Rating confirmed

- √ S&P maintains rating at BBB+
- √ Moody's maintains rating at Baa2



ESG loan signed in Spain

New ESG Ioan

- √ Top tier international banks
- ✓ All in cost of 137 bp
- ✓ Linked to GRESB rating





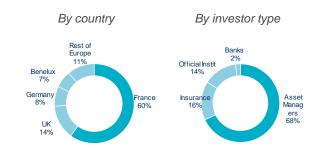




Bond issuance in France

Successful issuance in bond market

- √ €500m
- √ 1.5% fixed coupon
- √ 7 years maturity
- √ 4x oversubscription
- √ 60% allocation in France



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Strong Commitment on ESG & Decarbonization

Non Financial Highlights - ESG Maximum Energy Efficiency Standard



MAXIMUM ENERGY EFFICENY SATNDARDS



- > GRESB / BREEAM 2019 Award for Responsible Real Estate Investment
- > #1 in the Large Portfolio Category (more than €1bn)
- > 92% of portfolio with highest energy standards

Portfolio with Leed/Breeam¹ - value

Portfolio with Leed / Breeam¹ 2019





Breeam - Value breakdown







GREEN FINANCING

More than €350m of ESG loans

> Thanks to its high standards in sustainability, in April 2020
Colonial formalized a sustainable loan for €200m with the margin linked to its GRESB rating.









> Together with the sustainable loans from 2019 which amount to €151m, to date Colonial has issued €351m of sustainable financing.



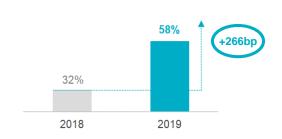


(1) GAV Office Portfolio in operation



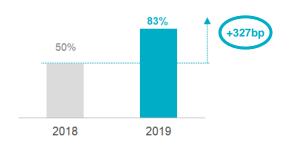
GREEN PROCUREMENT

(%)



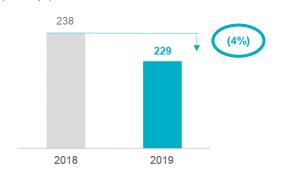
RECYCLED/RECOVERED WASTE

(%)



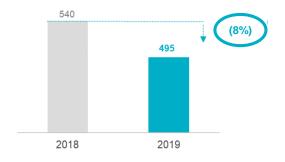
ENERGY CONSUMPTION

(Kwh/sqm)



WATER CONSUMPTION

(Liters/sqm)

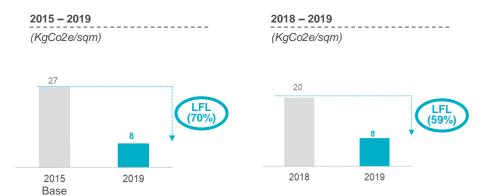




COLONIAL ALIGNED WITH PARIS AGREEMENT

- > Objective of carbon neutral portfolio in 2050
- > Objective of a 75% carbon reduction until 20301

CARBON EMISSIONS - PORTFOLIO LIKE FOR LIKE



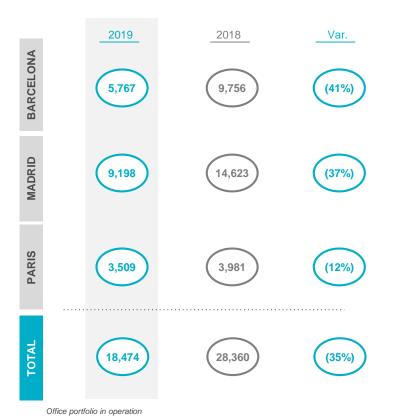


Year



SIGNIFICANT REDUCTION OF THE CARBON FOOTPRINT

SCOPE 1, 2 & 3 – ABSOLUTE FIGURES- (tCO2e)



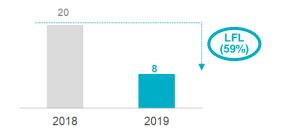
SCOPE 1 & 2 - FIGURES LIKE FOR LIKE

CARBON EMISSIONS - (tCO2e)



CARBON EMISSIONS- (KgCo2e/sqm)

Portfolio like for like



Colonial

Opportunity to build the 1st Wood Office Building in Spain

- > Small premise of 2,500sqm above ground
- > Good location in the 22@ area of Barcelona
- > JV partnering with Family Office of Barcelona, current owner of the land & project

ESG Investment – "Decarbonization Laboratory"

- > A building of wood has significant advantages in reducing the carbon footprint
 - Circa 50% in carbon emissions during construction
 - Waste reduction modular property with many prefabricated parts
 - Significant carbon storage (through wood structure)
 - Reduced mass to be heated / cooled
- > Trade-off Decarbonization vs. Economics
 - A wood building seems to have higher construction costs
 - However, construction should be faster
 - Clear economic trade-off





LOBBY



Non Financial Highlights - ESG Located in 22@, one of the fastest-growing business districts in Spain

WittyWood - Barcelona 22@

- > First office building built entirely of wood in Spain
- > Located in 22@, Barcelona's burgeoning technological district, home to over 8,800 firms
 - > Plot is situated in one of Barcelona's 22@ most dynamic areas: Poblenou's Rambla
 - > Surrounded by multinational companies (e.g. Glovo, General Electric) and flex Buildings
- > Excellent public transport services and amenities in the vicinity













A diversified Core CBD Portfolio with a strong balance sheet



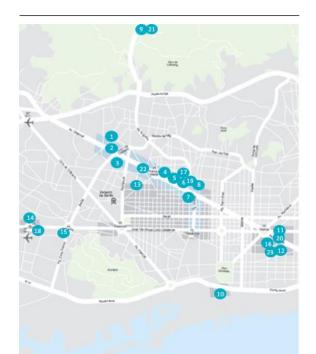
RESILIENCE THROUGH PRIME POSITIONING

- 1 A super Core CBD Portfolio
- 2 AAA Clients with strong solvency
- 3 A defensive Project Pipeline
- 4 A strong balance sheet
- 5 Flight to quality

- A Super Core CBD Portfolio
- > Colonial as largest office owner in the City Center of Madrid, Barcelona and Paris
- > Strong market share in CBD
- > Prime positioning enhances resilience

BARCELONA

Colonial Portfolio - max rent signed



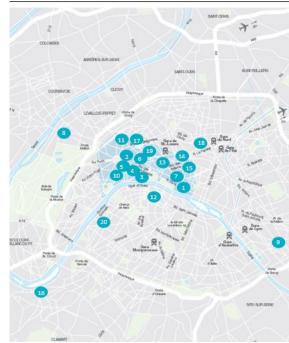
MADRID

Colonial Portfolio - max rent signed



PARIS

Colonial Portfolio - max rent signed







Adevinta









ALLEN & OVERY













Cartier













NETFLIX



04 Defensive Prime Positioning



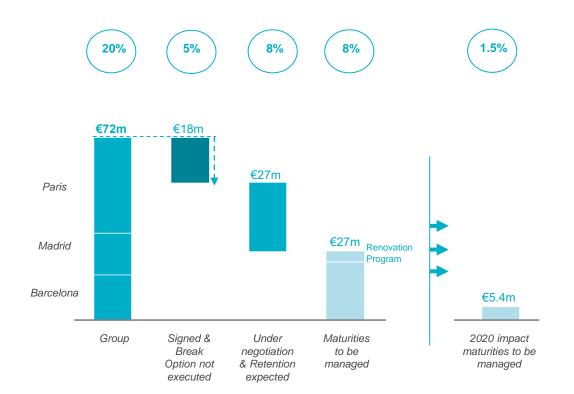
- 1 A Super Core CBD Portfolio Investment transactions since Covid-19 crisis
- > Investment market for CBD Offices remains active
- > Markets continues with solid transaction prices YTD

| | 7 rue de Téhéran | CBD Prime | €210m | 7,000 sqm | 2.6% Yield |
|--------|--|----------------------------|--|-----------|-----------------|
| SIIS | 46 av. Grande-Armée | CBD | €200m | 7,600 sqm | €26,000/sqm |
| PARIS | 8 rue Saint-Sabin | CBD | €115m | 4,900 sqm | 3.15% Yield |
| | Strong activity with 4 prime CBD deals in the market | Core / Core + Value Add | Americans and long ter with high willing | | Yields ≈2.6% |
| RID | Velázquez 34 (incl. retail areas) | CBD Prime | €120m | 7,535 sqm | €15,928/sqm |
| MADRID | Fernando El Santo 20 | CBD | €42m | 3,798 sqm | €11,058/sqm |

CONTRACT PORTFOLIO 2020 MATURITIES - DELIVERY YTD ON TRACK

2020 MATURITIES MANAGEMENT ON TRACK

% on annualized 12/19 Group GRI1



2020 MATURITIES MIX

2020 clients with 7 years of loyalty, half of them Paris



¹⁾ Topped Up GRI as of 12/19

⁽²⁾ Loyalty of the main tenants maturity

04 Defensive Prime Positioning

2 AAA Clients with strong solvency

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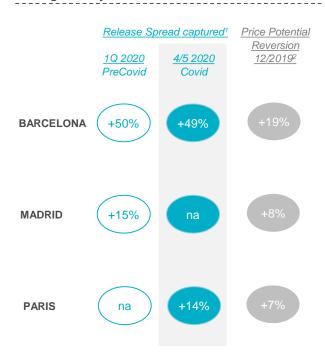
- > Reversion as solid cash flow "buffer"
- > Contract Portfolio under-rented
- > Delivery of high release spreads YTD

REVERSION AS SOLID "BUFFER"

REVERSION IN PRIME PREMISES

ENHANCED THROUGH RENOVATION PROGRAM

Strong delivery YTD





























¹⁾ New rents signed vs previous

²⁾ Market rents vs current passing rents as of 12/19 without including future rental growth 3) Contract signed in Q1 2020



3 A defensive project pipeline

Close to €30m of pre-let secured

- > Significant Pre-let level with AAA tenants
- > Top Product in unique locations

| Pro | ject | Committee | l City | % Group | Delivery | | GLA (sqm) | Total ¹ Cost €m | Yield on Cost |
|-----|----------------------|-----------|-------------------|---------|-----------|-----------------|--------------|-------------------------------|------------------|
| 1 | Castellana, 163 | ✓ | Madrid CBD | 100% | Delivered | 87% Pre-let | 10,910 | 52 | 7.5% |
| 2 | Diagonal 525 | ✓ | Barcelona CBD | 100% | 1H 21 | 100% Pre-let | 5,710 | 39 | 5.1% |
| 3 | Miguel Angel 23 | | Madrid CBD | 100% | 1H 21 | | 8,036 | 66 | 5.9% |
| 4 | 83 Marceau | ✓ | Paris CBD | 82% | 1H 21 | 80% Pre-let | 9,600 | 151 | 5.5- 6.0% |
| 5 | Velazquez 88 | ✓ | Madrid CBD | 100% | 1H 21 | | 17,239 | 113 | 7.7% |
| 6 | Biome | ✓ | Paris City Center | 82% | 2H 21 | | 24,500 | 283 | 5.0% |
| 7 | Plaza Europa 34 | | Barcelona | 50% | 2H 22 | | 14,306 | 42 | 7.0% |
| 8 | Mendez Alvaro Campus | | Madrid CBD South | 100% | 2H 22 | | 89,871 | 300 | 7.9% |
| 9 | Sagasta 27 | | Madrid CBD | 100% | 2H 22 | | 4,481 | 23 | 7.0% |
| 10 | Louvré SaintHonoré | ✓ | Paris CBD | 82% | 2023 | 100% Pre-let | 16,000 | 208 | 7.7% |
| TOT | TAL OFFICE PIPELINE | | | | | | 200,653 | 1,277 | 6.7% |

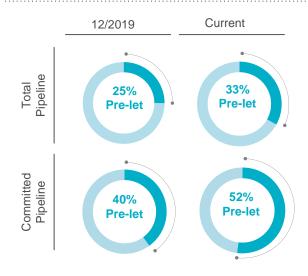
¹ Total Cost Finished Product = Acquisition Cost/ Asset Value pre Project + future Capex



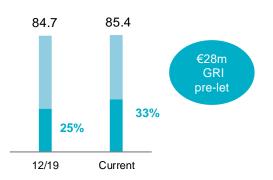




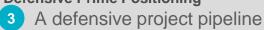
GRI - Project Pipeline



GRI Pre-Let €m



04 Defensive Prime Positioning



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Yield on cost confirmed and enhanced

- > Significant Pre-let level with AAA tenants
- > Top Product in unique locations

| Pro | ject | Committte | d City | % Group | Delivery | GLA (sqm) | Total ¹ Cost €m | Yield on Cost |
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| TO | TAL OFFICE PIPELINE | | | | | 200,653 | 1,277 | 6.7% |

¹ Total Cost Finished Product = Acquisition Cost/ Asset Value pre Project + future Capex







392 364

Proforma I

Rest of

pipeline

Full project

reversion

Yield On Cost - Project Pipeline

Secured

project

Pipeline

Group GRI

12/19

GRI - Path to reversion

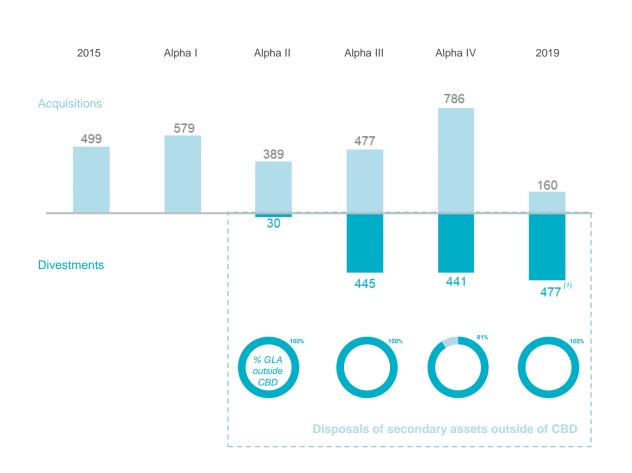
| 83 Marceau | 5.2% | 5.5-6% |
|----------------|------|--------|
| Total Pipeline | 6.6% | 6.7% |

04 Defensive Prime Positioning



- 5 Flight to quality through active asset management
- > Ongoing flight to quality through disciplined capital allocation
- > Disposal of non-core asset for €1.4bn
- > Increasing the prime exposure and defensive profile of our portfolio

INVESTMENTS & DIPOSALS SINCE 2015 - €m



Disposal on March 23 2020



Price of €8.4m

+22% vs. 12/19 GAV

Logistics Disposal
Settlement of Call Option
signed in 2019







COVID19 - COLONIAL WITH PROACTIVE RESPONSE

- > Agreements with clients almost finalized
 - ✓ Discounts in very limited cases: 2% impact on annual GRI
 - ✓ Deferrals in exchange of longer-term maturities €40m rents secured YTD
- > Letting activity remains solid in April & May 2020
 - ✓ Covid19 months April/ May in line with 1st quarter (PreCovid)
 - Solid rental price levels with healthy maturities
- > Defensive Project Portfolio
 - ✓ Significant pre-let with AAA tenants
 - Yield on cost confirmed and enhanced
 - ✓ Significant future annual GRI secured YTD close to 30 €m
- > Final settlement of logistics call option
- > Strong Balance sheet with solid access to debt markets
 - ✓ Investment Grade Rating confirmed
 - ✓ €200m ESG loan in Spain
 - ✓ €500m of successful bond issuance in France
 - ✓ Stable dividend approved in 06/20 AGM

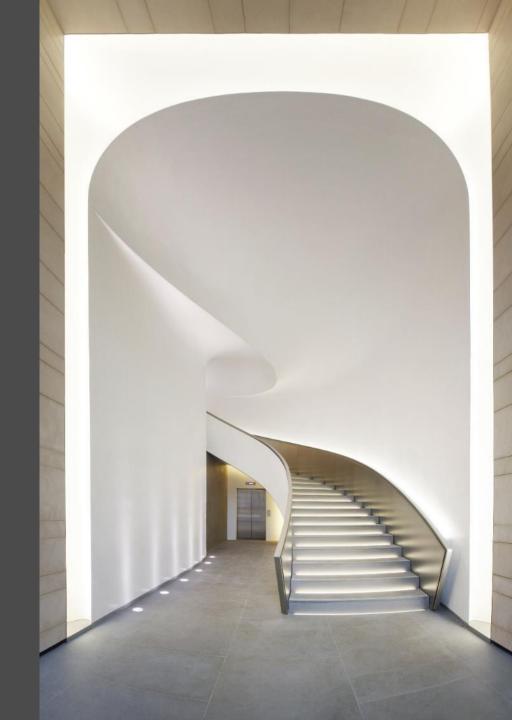
SOLID FUNDAMENTALS - RESILIENT PRIME POSITIONING

- > Scarce supply of high quality product
- > Letting activity with good terms
- > Positive release spreads in every segment
- > Investment markets for prime product remain active



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